



# OTS Technical Advisory Committee Meeting

March 10, 2015

For Audio Dial 416-343-2285 or 1-877-969-8433  
PIN# 4467765



## Meeting Objective

The Technical Advisory Committee meeting is intended to provide updates from OTS, and get feedback and suggestions from program Participants of a general nature about the OTS Program

Open discussion is encouraged, the meeting is not intended to be advanced warning of upcoming changes, rather to discuss proposed changes.

NOTE: The Technical Advisory Committee meetings are open to all registered operational participants: Collectors, Haulers, Processors, RPMs.

**Session is being recorded in order to accurately capture comments for preparation of notes.**



## Agenda

- 1) OTS Competition Act
- 2) Diversion Rates
- 3) Tire Collection Update
- 4) Tire Transportation and Delivery Update
- 5) Tire Processing & Manufacturing Update
- 6) Additional Update
- 7) Mobile Updates
- 8) Next Meeting Date
- 9) Adjourn Meeting



## 1) OTS Competition Act

- OTS brings together industry competitors (“Participants”), both OTS and the Participants must be aware of and take into consideration applicable laws, primarily the *Competition Act* (Canada)(the “Act”) which contains both civil and criminal provisions aimed at preventing anti-competitive practices in an industry.
- Anti-Competitive behaviors precluded by the Act include, but no limited to:
  - I. Price-fixing;
  - II. Agreements relating to restricting advertising or otherwise limiting competition;
  - III. Agreements amongst industry participants designed to or which result in artificial barriers to entry in an industry/market; and
  - IV. Data sharing to the extent that information shared could be seen to lead to a lessening of competition.
- OTS strictly complies with the Act on its own behalf and insists that its Participants also strictly comply with the Act.
- <http://rethinktires.ca/wp-content/uploads/OTS-Competition-Act-Compliance-Guidelines.pdf>



# 1) OTS Competition Act Continued

- The goal for OTS sponsored meetings of Participants is to ensure strict compliance with the Act. The following guidelines have been established which will govern all meeting of Participants sponsored by OTS (“OTS Meetings”):

## 1. Acknowledgement of Guidelines

- Attendance Sign in

- Acknowledgement of Guidelines

Records will be published on the OTS website for a period not less than 90 days.

## 2. Meeting Agendas and Minutes

Detailed minutes of each meeting will be recorded and published on the OTS website for a period not less than 90 days

## 3. Information not to be discussed.

OTS meetings and materials prepared for such meetings will not include or discuss the following (Collectively, “Restricted Topics”):

- a) Details of product or services pricing utilized by individual Participants;
- b) Terms and conditions of sales used by individual participants
- c) Individual customers’ identities and/or profiles;
- d) Details of individual Participants’ business plans, investment plans, etc.; and
- e) Detailed capacity/production information of individual Participants.

## 4. Discussions Relating to “Best Practices”/Industry Efficiency

- a) Pricing or individual Participant's strategies or plans should not be discussed;
- b) Unless a particular operational practice is required by OTS, “best practices” discussions should not result in participants agreeing to use a particular practice or in excluding or refusing to deal with a Participant who has not adopted a particular practice
- c) “Best Practices” discussions should be conducted by technical personnel as opposed to marketing personnel.



## 2) Diversion Update

- Data below shows tonne of tires supplied, collected and delivered.
- Jan 2014 – Dec 2014
- Supply & Collected weight is based on estimated weight
- Deliveries is based on actual weight

Supply	Tonnes	Collected	Tonnes	Deliveries	Tonnes
PLT	109,414	PLT	90,285	PLT	88,317
MT	40,027	MT	28,167	MT	27,374
OTR	17,341	OTR	18,184	OTR	16,464

### 3) Tire Collection Update

#### Collectors

- As of Oct 1 2014, filing a Collector claim is mandatory.
- Late claims will be reviewed however will be processed at \$0.00.
- Collectors with no activity from a Hauler are still required to submit a “Nil” claim.
- The Hauler’s mobile device(iPad) does not submit the claim for the Collectors, it only generates the data entries online. Collectors are advised to go online to review their transactions that have been submitted electronically.
- Collectors are required to go online and complete the Tire Origin Report before finally submitting their claim.
- EFT information for Collectors is past due. As of April 1, 2015 Collectors will only be paid by direct deposit.
- Collectors who do not provide their EFT information will forfeit their CA incentives.
- Tire Origin Report as of the CA Oct-Dec 2014 Claim Period.



# Tire Collection Update Continued

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Reminder: When filing out the “Other” description on the Tire Origin Report, information should be clear and concise.

Example: Other = “My Sub-collector collections” or “Generated Tires”

## Tire Origin Report

	PLT	MT	AG/LS	IND	SOTR	MOTR	LOTR	GOTR
Tire drop-offs by consumers	10	0	0	0	0	0	0	0
Tire drop-offs by businesses	0	0	0	0	0	0	0	0
Tire pick-ups from businesses	0	0	0	0	0	0	0	0
Tire changes of owned or leased vehicles or equipment	0	0	0	0	0	0	0	0
Tire changes of customer vehicles or equipment	90	0	0	0	0	0	0	0
Tires from vehicle or equipment recycling	0	0	0	0	0	0	0	0
Tires from hosted collection event	0	0	0	0	0	0	0	0
<input checked="" type="checkbox"/> Other Generated- Overnight	0	15	20	1	0	0	0	0
<b>TOTAL Incoming</b>	100	15	20	1	0	0	0	0
<b>TOTAL Outgoing</b>	100	15	20	1	0	0	0	0

☐ I certify that I have documentation to support the volumes of tires reported as collected, and that these tires have originated in Ontario after September 1st 2009.



Rethink your relationship with tires



## 4) Tire Transportation and Delivery Update

### Haulers

- As of February 1, 2015 (Feb 2015 claim period), claims are due within 30 days.
- OTS manifest forms require OTS approval before being used.
- TI rates change as for April 1st, 2015 (adjusted for Fuel)
- Hauler Terminations were sent to Haulers who are not actively collecting and/or delivering tires and/or filing their claims.
- Hauler yard counts are due -March 31, 2015. Please submit the yard count with your March 2015 claim.
- Over Delivering Tires is a continuing trend. Tires are not being counted or classified accurately at the time of collection or delivery.
- Transaction Errors – Please communicate to OTS within 24-48 hours of the error occurring.
- As a reminder, syncing of transactions are to be in the same month they were opened in (i.e. TCR transaction was opened on Feb 5. The transactions should be completed and sync'd before Feb 28)
- Quarterly invoicing for TI-Claw backs will be mailed in March. For those Hauler owing amounts payment will be required within 30 days from the date of the invoice. Payments can be made via cheque or through online banking.



# TI & Hauler Premium Rates

- Rates as of April 1, 2015 (Fuel Adjustment)

## Hauler Premium as of April 1, 2015

Hauler - On Road Collection		
	Premium to Sturgeon Falls	Premium to South
Collection Zone		
N1	-	\$0.69
N2	\$1.22	\$1.75
N3	\$0.21	\$0.89
N4	\$1.93	\$2.36

Hauler - Off Road Collection		
	Premium to Sturgeon Falls	Premium to South
Collection Zone		
N1	-	\$0.90
N2	-	\$1.81
N3	-	\$0.81
N4	-	\$2.49

Hauler DOT - Off Road (MOTR, LOTR, GOTR)			
	DOT Northern Premium		DOT South Premium
Collection Zone		Delivery Zone	
N1	\$0.37	Moose Creek	\$0.24
N2	\$0.50	GTA/Brantford	\$0.22
N3	\$0.35	Windsor/Tilbury/Chatham	\$0.27
N4	\$0.60	Sturgeon Falls	-

## Processor TI Rates as of April 1, 2015

Processor TI On Road Rates	
Delivery Zone	
Moose Creek	\$1.33
GTA/Brantford	\$1.27
Windsor/Tilbury/Chatham	\$1.56
Sturgeon Falls	\$2.23

Processor TI Off Road Rates	
Delivery Zone	
Moose Creek	\$1.63
GTA/Brantford	\$1.48
Windsor/Tilbury/Chatham	\$1.79
Sturgeon Falls	\$2.23 *

\*Confirm acceptable Processor tire types for Sturgeon Falls Delivery Zone at:

<https://rethinktires.ca/program-participants/find-program-participant>



## 6) Tire Processing & Manufacturing Update

### Processors

- Tires on Rims: OTS is aware that these are being accepted by processors. Weight of rims are to be backed out in the Disposition of Residual tab.
- Tires on Rims are to be separated by on road vs. off road with two scale tickets
- Scale tickets must be printed and not hand written.
- Processor Inventory Yard Counts were due on January 31, 2015. Please submit the yard count form with your January 2015 claim.

### REMINDER

- July 1<sup>st</sup> 2015 – PI rates are reduced by 10% and OTR PI premium to 10%



## 5) Tire Processing & Manufacturing Update Continued

- **PIT transfers of TDP4FF (no incentives)**

- Processor “A” transfers TDP4 Feedstock to Processor “B”. Processor “B” either sells TDP4FF or breaks down the TDP4FF into TDP1FF, TDP2FF or a TDP3FF. Final Product is sold as **Feedstock**

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- **Missed Product Sale Invoices**

- product sale invoice(s) for a claim period falling in the prior calendar year will have the ability to be enter for missed claims . OTS will allow PI claims with dates other that December to be selected when filing the claim. OTS will still require all supporting documentation for these missed invoices to be sent in with all other support documentation for your December claim in order to be considered for the incentives. Adjusting entries submitted through this process will be subjected to an Administrative penalty equal to 50% of the restated claim item amount.

OTS will review the missed invoices submitted for the duration of the December claim period only and upon OTS approval, the reduced incentive will be paid to the Processor with their December claim period payment

### RPMs

- **Filing with trends**



## 6) Additional Updates

- All Collector, Hauler, Processor and RPM Guidebooks are updated and posted on [www.rethinktires.ca](http://www.rethinktires.ca)
- Policy Memos
  - Posted on [www.rethinktires.ca](http://www.rethinktires.ca)

### *1) Policy Memo- Support Required for Used Tire Volumes – February 19, 2015*

This policy is intended to provide clarity regarding the Collector's obligations, consistent with the responsibilities of the Collector under the OTS Agreement and what information a Collector may be required to provide in order for OTS to validate the reasonableness.

### *2) Policy Memo -Culled Tire Transactions & Reporting –March 3, 2015*

This policy is intended to provide clarity with respects used tire culling documentation that is required in order to validate the authenticity of the transactions and whether the end-use for the used tires is consistent with the approved Used Tires Program (UTP). The policy also outlines, the Collector's obligations, consistent with the responsibilities of the Collector under the OTS Agreement.

7)



**TreadMarks**  
mobile

- All iPads should be running the latest version of iOS 8.1.3.  
Settings > General > Software Update
- iOS 8.2 is coming soon and you are OK to update when it's available.
- Ensure you are using the latest version of TreadMarks (1.3) (In-app Help on Dock).
- **IMPORTANT:** Please make sure to scan the appropriate badges that were assigned to your Hauler account. There has been a high number of incorrectly scanned badges and they are difficult to correct.



- Since TMm 1.3, only Processors have the ability to create and complete PTR's. All Hauler initiated PTR's are being invalidated.
- TMm 1.3 introduced a redesign of the Scale Ticket component. Please enter the scale information carefully. More scale ticket enhancements are in the pipeline.  
Inbound = Gross; Outbound = Tare
- Weight Variances are now being shown when scale tickets are entered. Variances of more than +/- 15% now require a comment before signing the transaction. Comments entered should be detailed as opposed to general (i.e. "the tire was big"). If you can provide a picture of the suspected tires, that would be helpful.



## Data Plans Are On the Way!

- We're preparing to activate data plans on the entire iPad fleet.
- OTS will offer a subsidy to offset the the cost of data used by TreadMarks Mobile.
- Subsidy based on your average historical data used by TreadMarks Mobile.
- Program participants will be responsible for any data overage charges.
- Activation rollout beginning in April, complete by June 1.

### Per Device:

0MB - 10MB:	\$4
11MB - 100MB:	\$8
101MB - 500MB:	\$16
501MB - 5000MB:	\$32





## Benefits to Data Plans

- Sync after each transaction – participant transaction validation.
- Always have updated participant information.
- TreadMarks Mobile will always be the most recent version.
- Enables future functionality
  - Push notifications – news and reminders
  - Collector origin reporting

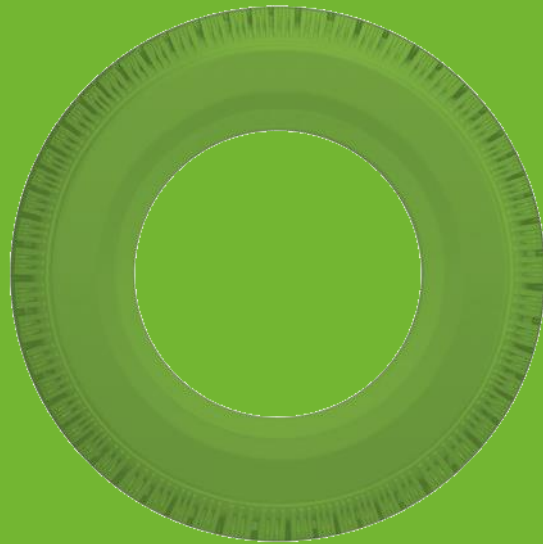
## 8) Next Meeting Date

- Next OTS Technical meeting will be held on June 2, 2015 (date may subject to change)
- A meeting invite will be sent closer to the date.



## 9) Adjourn Meeting





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